

2026 Top 50 Glaziers Survey

Deadline to complete the survey is **April 7**. Contact Norah Dick, ndick@glass.org, with questions. Upon completion of the survey you should see a confirmation message on screen.

DO NOT CLICK BACK ON YOUR BROWSER.

!!BEFORE YOU COMPLETE THE SURVEY!!

You cannot save your progress in the survey. Be aware that you will need information about:

- 2025 North American contract glazing sales
- number of locations
- number of employees
- general company products and services

If you would like a copy of your 2025 survey responses, please contact Norah Dick, ndick@glass.org.

PLEASE ANSWER BEFORE PROCEEDING

If your answer is "yes," please proceed. If you answer "no," you are not eligible for this program.

* 1. Do you provide contract glazing services in the North American market?

Yes

No

Contact Information for Glass Magazine

* 2. Please tell us who the editors should contact with questions.

Name

Email

Phone

Contact Information for Public Release

* 3. Please tell us who the public should contact with questions about your company or products.

Name

Title

Email

Phone

Company information

* 4. Tell us about your company.

Company name

Website

Headquarters
(city/state/country (if not U.S.))

Number of locations
(not including headquarters)

Number of full-time employees

Total employees
(including part-time/contractors)

Sales and Growth

Sales information will not be published in the magazine. Sales information should reflect **North American sales only** for commercial projects, not residential or auto glass.

Other information (not gross sales) may be published as a compiled/statistical percentage.

* 5. Contract glazing* gross sales for 2025, for the North American market ONLY (This number will not be published. You must submit a number, or range, in order to participate in the ranking)

* 6. How did gross sales levels in 2025 compare to the previous year?

- Higher
- Lower
- About the same

7. What percentage of your commercial business is new construction? (0 - 100)

0 50 100



8. What percentage of your commercial business focuses on Interior Glass and Glazing Systems (office spaces, corridors, glass markerboards, mirrors- Division 8 and 10)?

0 50 100



* 9. How did competition for projects in 2025 compare to the previous year?

- Higher
- Lower
- About the same

* 10. How did profit margin in 2025 compare to the previous year?

- Higher
- Lower
- About the same

* 11. How did bid levels in 2025 compare to the previous year?

- Higher
- Lower
- About the same

12. How deep is your backlog?

- 1 month or less
- Between 1 month and 6 months
- 7 months to 1 one year
- 1 year to 18 months
- 18 months to 2 years
- 2 years or more
- Other (please specify)

13. What were your major challenges in 2025 (Select your top 3)?

- Inflation
- Supply chain
- Interest rates
- Economic slowdown
- Labor shortage
- ICE enforcement
- Scheduling
- Difficulty getting building materials
- More complex curtain wall designs
- Lead times
- Growth in pre-contract work
- Tariffs
- Other (please specify)

14. What is your business/economic forecast for 2026/2027? What challenges and/or opportunities do you anticipate in the coming years? [answers may be excerpted for editorial use]

15. Has your company made capital acquisitions in the past year? (Check all that apply)

- Fabrication equipment
- Handling equipment
- Trucks
- Software
- Facility expansion
- Company acquisition
- Tools
- Other (please specify)

16. Which geographic markets do you service? (Check all that apply)

- Northeast
- Southeast
- Midwest
- Southwest
- West
- Canada
- Mexico
- Other (please specify)

17. Which regions saw the most demand for contract glazing in 2025/2026, and what is driving that demand [answers may be excerpted for editorial use]?

18. Looking ahead, in which geographic markets do you expect to see the most growth in 2026? (Check all that apply)

- Northeast
- Southeast
- Midwest
- Southwest
- West
- Canada
- Mexico
- Other (please specify)

19. What will drive growth in this region? [answers may be excerpted for editorial publication]

Market and Services

Please provide some information about your products and services. Responses may be compiled for statistical compilation. Individual answers will not be published unless otherwise noted.

20. **Construction segment:** What percentage of your business in 2025 falls into the following categories? Express as a number from 0 - 100. Percentages should sum to 100.

Commercial: Office Buildings

Commercial: Hotels

Commercial: Retail

Commercial: Entertainment

Institutional: Education

Institutional: Healthcare

Institutional: Government

Transportation

Multifamily housing (high-rise apartments, condos)

Residential (single-family homes)

Data Centers

Other (market segments not covered above)

If you entered a percentage for "Other," please specify project type

21. What market factors are driving demand in the segments above? [answers may be excerpted for editorial publication]

22. Are you fabricating unitized curtain wall in-house?

- Yes
- No

23. Which of the following project delivery methods have been used on a project your company participated in during the previous year? (Check all that apply)

- Design-bid-build
- Design-build
- Delegated design
- Design assist
- Other (please specify)

24. If your company uses Artificial Intelligence, please share what processes you use it for (in the office or field)? [answers may be excerpted for editorial use]

25. Have you worked with robotic tool stations in the past year?

- Yes
- No

26. If yes, please describe the benefits or challenges you experienced (answers may be excerpted for editorial use)

27. Have you worked on a project in the previous year with any of the following specialty glass products (check all that apply)?

- Ballistic or bullet-resistant glazing
- BIPV
- Bird-friendly glass
- Curved or bent glass
- Glass stair treads or floors
- Jumbo glass
- VIG
- Mirror
- Fire-rated glass
- Other specialty glass (please specify)

28. What kind of environmental impact information are you being asked for by project leaders (ie EPDs, certifications, material transparency information, etc.)?

Labor

Please provide some information about labor and other challenges in 2025/6. Responses may be published.

29. How does the availability of labor in 2025 compare to the previous year?

- Better
- Worse
- About the same

30. What is your biggest labor challenge?

- Recruitment
- Retaining employees
- Training
- Other (please specify)

31. How do you recruit new talent? (choose all that apply)

- Posting on job boards like Indeed, LinkedIn, etc.
- Employee referrals
- Apprenticeships
- Partnerships with local workforce development orgs
- Partnerships with local K-12 schools, community colleges
- Partnerships with trade schools
- Partnerships with veterans groups
- Second-chance hiring (formerly incarcerated individuals)
- Other (please specify)

32. What recruitment methods have you found to be the most successful in the past year?

33. If you use second-chance hiring, please tell us about the process you've used (which organizations you're working with, training programs, etc.)?

34. What position is the most difficult to fill? (select one)

- Glaziers and field labor
- Project managers
- Estimators
- Office staff
- Other (please specify)

35. What benefits do you offer employees [check all that apply]?

- Medical insurance
- Dental insurance
- Vision insurance
- 401(k)
- Profit sharing
- Parental leave
- Bonuses
- Onsite childcare
- Tuition reimbursement/other training
- Professional development
- Company vehicle or vehicle allowance
- Tools or tool allowance
- Reimbursed conference/trade show travel
- Cellular phone or allowance
- Other (please specify)

36. Please describe what your onboarding/in-house training process looks like for new hires (answers may be excerpted for editorial use)

Be on the cover of the July issue!

Want a chance for your company, staff or projects to be featured in the Top 50 Glaziers issue (the July issue of Glass Magazine)? Send us photos showcasing your staff in the field, your new facility, or photos of projects your company worked on. Large photos could even end up on the cover!

All photos must be high-res to run in print (at least 5 inches wide at 300 dpi resolution). Cover-ready photos will be at least 8 by 12 inches at 300 dpi.

If you'd like us to write up your projects for news, always feel free to send project details and photos to rvitello@glass.org.

37. Upload high-resolution photos of your project as one zip file or 1-3 single images.

No file chosen

38. Please tell us: the name of the project, location, and any photo credit. (Nabisco Headquarters; Seattle, WA; Photo by Tom Johnson. For photos of employees, provide a short description (Company employees install jumbo glass at Nabisco Headquarters.)

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43. Please include WeTransfer, Dropbox, etc. photo sharing link. Please do not set it to expire. If you cannot upload at this time, email to ndick@glass.org.